

# Delivering Value Across the Healthcare Ecosystem



Distributors create between \$33 and \$53 billion in healthcare cost savings each year.

Distributors' core services enable patient access to necessary medications and treatments by supporting pharmaceutical manufacturers, providers and pharmacies. These services amplify value in the healthcare ecosystem by increasing operational efficiency, providing inventory management and bearing financial risk.



Administrative



Pick, pack and ship expenses



Delivery



Sales and marketing



Information technology



Warehouse operations



Buying



Contracts and chargeback reconciliation



Carrying costs



Customer costs

Through partnerships across the supply chain, distributors provide safe, quick and low-cost access to more than 4 billion prescription medicines for patients each year.



180M patients regularly take a prescription medicines.



22,000+ independent pharmacies are supported by distributor services.



1,469 manufacturers are served by distributors.



10.5M prescription units are purchased from distributors each business day.



180,000 pharmacies, hospitals, providers and other healthcare facilities are supplied by distributors.



The majority of distributors deliver medicines at least 5 days a week or more.

*The Role of Distributors in the US Health Care Industry* is available as a complimentary download through the [HDA website](#).

To learn more about the safety, reliability, efficiency and pharmacy support distributors provide to the healthcare sector, communities across the country and American patients, visit: [www.HealthDelivered.org](http://www.HealthDelivered.org) | [@HDAConnect](#)

HDA Research Foundation, 92nd Edition HDA Factbook: The Facts, Figures and Trends in Healthcare (2021-2022), 2021