Healthcare Distribution Alliance: An Introduction
HDA Mission

• Protect patient safety and access to medicines through the safe and efficient distribution of products.

• Create and exchange industry knowledge and best practices to enhance the value of the healthcare supply chain.

• Advocate for standards, public policies and business processes that produce safe, innovative and cost-effective healthcare solutions.
HDA membership represents the full spectrum of the pharmaceutical supply chain.
WHAT WE DO
HDA Departmental Functions

- Communications
- Industry Relations, Membership & Education
- Meetings & Conferences
- HDA Research Foundation
- Pharmaceutical Cargo Security Coalition
- Government Affairs
WHAT IT MEANS FOR YOU
What it means for you

- Advocacy
- Networking
- Education
- Recognition
- Resources
ADVOCACY
Advocacy

• HDA is the industry voice for pharmaceutical distributors on Capitol Hill, in statehouses and before regulators.
• Members receive regular updates from staff on government and regulatory affairs activities.

Current Priority Issues:

— Prescription Drug Abuse and Relationship with DEA
— Pharmaceutical Traceability and DSCSA Implementation
— Healthcare Affordability
— Emergency Preparedness
— Tax Issues
— Pharmaceutical Waste/Returns
A partner-based initiative to help prevent abuse and misuse of prescription opioids. Our goal is to develop a solutions-focused educational platform that contributes to solving the opioid crisis in a meaningful way by providing education and awareness.

We also are engaging with local communities across the country.

www.AgainstOpioidAbuse.org

@AAOA_Tweets
NETWORKING
Networking Events

HDA Research Foundation CEO Roundtable
April
• The Foundation’s annual fundraiser

Business and Leadership Conference
June
• One-on-one business appointments
• Registration opens in December; must register by April to be part of the scheduling system

Annual Board and Membership Meeting
October
• Senior executive strategic appointment time
Councils and Committees

- Public Policy Council
- Industry Relations Council
- Business Technology Committee
- Federal Government Affairs Committee
- Health, Beauty and Wellness Committee
- Logistics Operation Committee
- Manufacturer Government Affairs Advisory Committee
- Regulatory Affairs Committee
- State Government Affairs Committee
- Workgroups – EDI, barcode, verification, etc.
Convene: HDA’s Professional Development Program

- **Education**
  - Events and webinars;
  - Scholarship Program for graduate students

- **Mentoring Program**
  - Establishes relationships to guide through specific challenges and/or share general career guidance

- **Emerging Leaders**
  - Cultivating the next generation of executives by bringing together the industry’s young professionals

- **Women’s Executive Forum**
  - Network of female professionals that discuss issues of common interest in the workplace
EDUCATION
Distribution Management Conference

HDA’s largest education event
Seminars

PCSC Educational Seminar
Interactive education with a supply chain security focus

Traceability Seminar
Industry-focused discussion of DSCSA implementation
International Pharmaceutical Distribution Conference

Discussion of supply chain issues beyond the U.S.
RECOGNITION
Industry Recognition

Nexus Award for Lifetime Achievement

DIANA Awards - March nominations

Distribution Management Award
- January nominations

DMA for Industry Leadership
- January nominations

PCSC Awards
Example of sponsors (2018 Chairman’s Circle)
Sponsorship
RESOURCES
A library of research reports, guidelines and whitepapers is available to download at www.hda.org.

Top-of-mind industry topics: traceability, EDI, returns, cold chain, bar coding.
Advancing Cutting-Edge Supply Chain Research

- HDA Factbook
- Role of Distributor and Role of Specialty Distributor
- Specialty Pharmaceuticals: Facts, Figures and Trends
- “Understanding Pharmaceutical Distribution” Presentations
- Foundation takes on projects focusing on specific issues of interest to the industry:
  - Biosimilars
  - Reverse Distribution
  - Manufacturer Serialization Readiness
Membership Directory

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Nick Name: Perry
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PCSC
HDA Pharmaceutical Cargo Security Coalition

www.hda.org/pcsc
News

HDA Weekly Digest

October 16, 2018

A Newsletter for HDA Members

In This Issue

- HDA Research Foundation Announces Scholarship Program
- AAOA Engages Community Pharmacists at NCPA’s Annual Convention in Boston
- HDA’s 2018 Traceability Seminar Kicks Off on Wednesday — There’s Still Time to Register!
- Attending the Traceability Seminar? Be Sure to Download the HDA Mobile App

2018 HDA EDUCATION: TRACEABILITY SEMINAR
October 17–19, 2018 • Renaissance Washington, DC Downtown Hotel

HDA Research Foundation Announces Scholarship Program

The HDA Research Foundation has announced the launch of a graduate-level scholarship program to support the next generation of supply chain leaders. Created in conjunction with HDA’s professional development program, Convene, the HDA Research Foundation Scholarship is available biannually to graduate-level students currently working for a HDA-member distributor or manufacturer company.

Headlines

- CVS’s $69 Billion Merger with Aetna is Approved in Deal that Could Transform Health-Care Industry
My Interests

- Barcoding
- Business Cont/Risk Mgmt/Emerg Prep/Rx Response
- Chargebacks/Contract Administration
- Cold Chain Management
- Consumer Products (HBC/HBW/OTC)
- Distribution/Logistics/Warehouse Operations
- Drug Shortages
- e-Commerce (includes EDI)
- International Distribution
- New Product Introduction/HDA Form
- Pharmaceutical Cargo Security Coalition
- Professional Development
- Reimbursement Issues
LEARN MORE
www.hda.org

Questions?
Contact Lisa Kanfer at lkanfer@hda.org or (703) 885-0270